SPRINT™
ENTERPRISE TECHNOLOGY

Empowering your investment data

Transform your investment reporting with Fastrak

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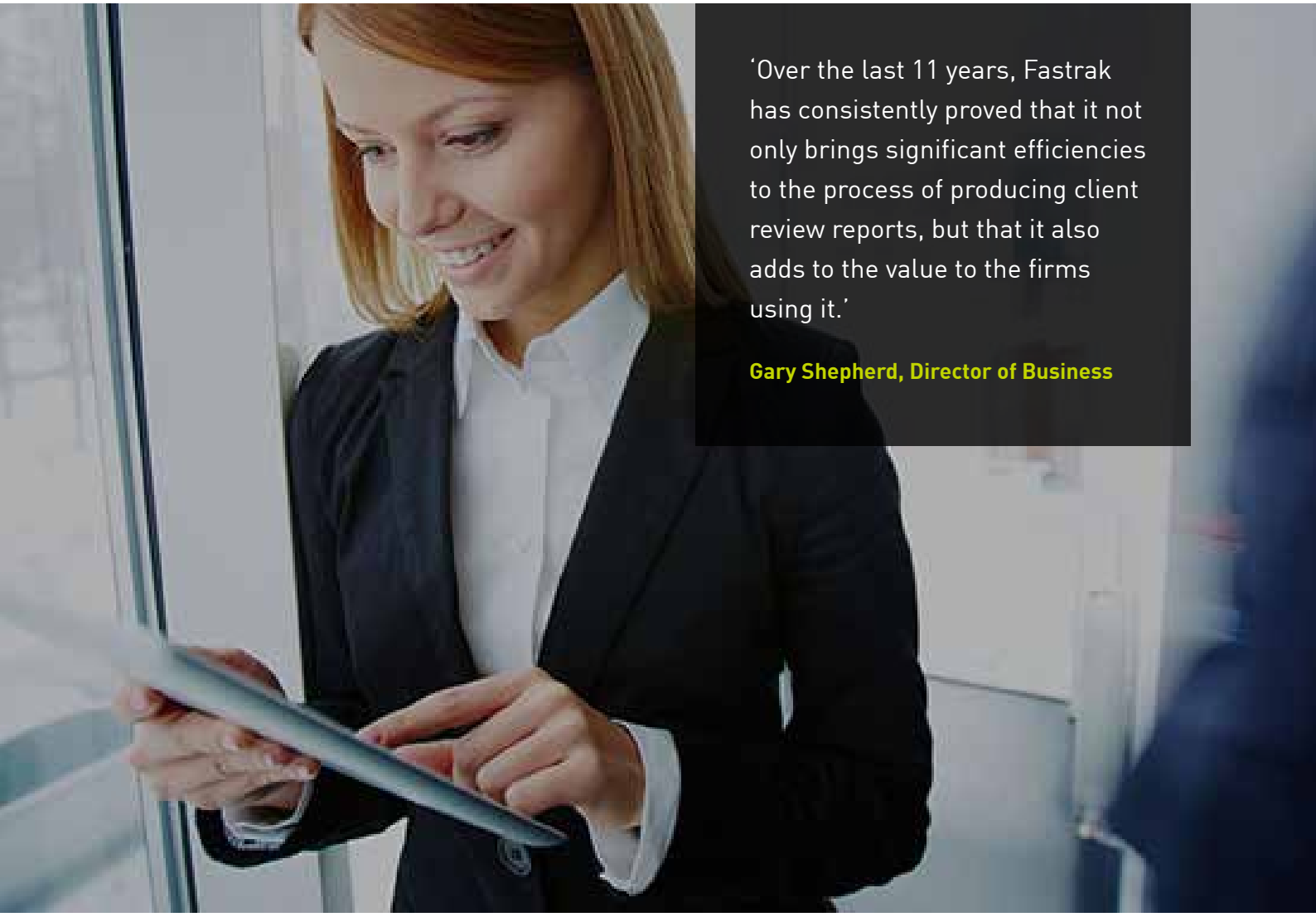
Your customised client reporting solution

Fastrak has been developed for forward thinking wealth management firms who want to provide their clients with consistent high quality reports across all the Investment Platform(s) they operate in an efficient manner.

Fastrak allows advisers to produce premium quality and great looking reports for their clients in a time efficient manner and provides the solution to help advisers deliver advice remotely.

Fastrak has integrations in place with the leading Investment Platforms and CRM solutions and pulls all your client's investment data into one single, clean set of data and provides you with a powerful and configurable reporting front end to produce the quality of reports that you want for your clients.



'Over the last 11 years, Fastrak has consistently proved that it not only brings significant efficiencies to the process of producing client review reports, but that it also adds to the value to the firms using it.'

Gary Shepherd, Director of Business

What **benefits** will it bring to your business?

Fastrak does the hard work of aggregating all of your client data from 23 platforms including Full Transaction data for 15, daily. In fact, Sprint consume more transaction level data than any other third party in the industry. Using processing technology and expertise developed over many years, Fastrak refines your data to ensure it is clean, reliable, up to date and reconciled.

Immediate benefits of Fastrak

All your data in one place

Fastrak will collect a "super set" of your client's investment data from your Investment Platforms and, where available, your back-office allowing you to see all your client's investment data in one place.

Calculate investment performance

Most of our Investment Platform integrations provide a full transaction history allowing us to calculate the true investment performance of a holding or portfolio over any data range.

Increased efficiency

Fastrak clients tell us that by deploying Fastrak they have been able to significantly reduce the time taken to produce their client reviews – allowing them to spend more time with their clients.

Customised reports

Fastrak gives you unparalleled control over the look, feel and the content of your reports – allowing you to produce reports in your branding, with your fonts, using your language and including the content that your clients want.

Deliver advice remotely

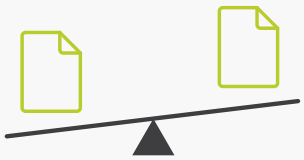
Fastrak provides you with all the tools required to conduct a review remotely – a secure client portal, secure document exchange, and, where required, electronic signatures.

The Fastrak Processes

Providing accurate and up-to-date investment reports securely can take considerable time, money and effort. It usually requires multiple systems and considerable manual data input and the constant re-keying of data between systems. Fastrak has been designed to help you increase efficiency and profitability in your business whilst improving customer service and reducing overheads.

Here's how

Manage your client portfolios



If you are managing your client portfolios, Fastrak will remove the risks associated with manual calculations and significantly increase efficiency in your office.

Performance and valuations

Providing your clients with a valuation or performance report should be a simple process. Fastrak will bring significant efficiency to your report production.

Your own secure client portal

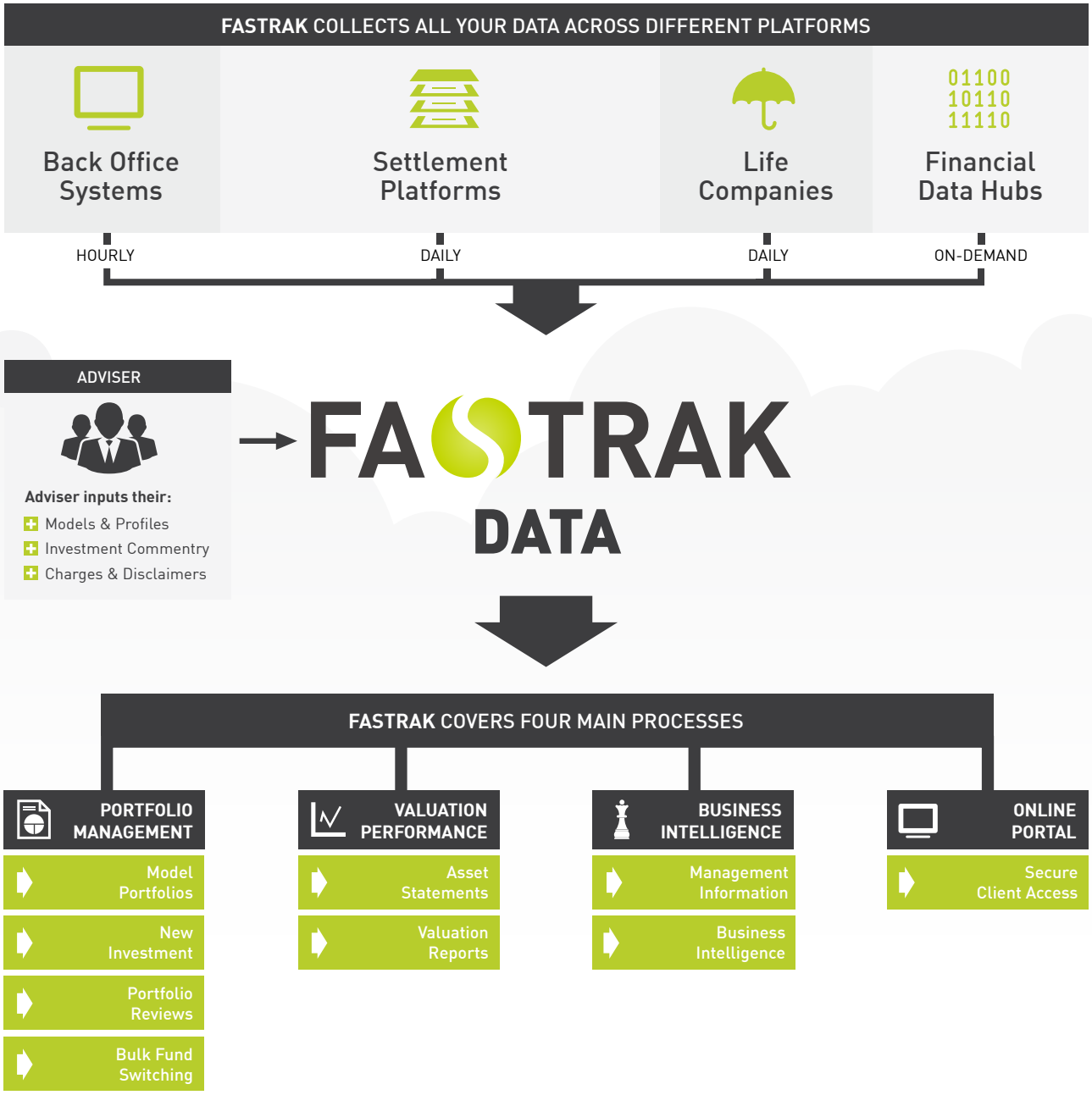
The way you interact with clients has changed, giving clients access to their data 24/7 is the new normal. Revolutionise the way you interact with clients.

Gather all your investment data

At the core of all we do is your clients investment data powered by our inhouse solution, FINIO. We will gather your data automatically, no manual intervention.

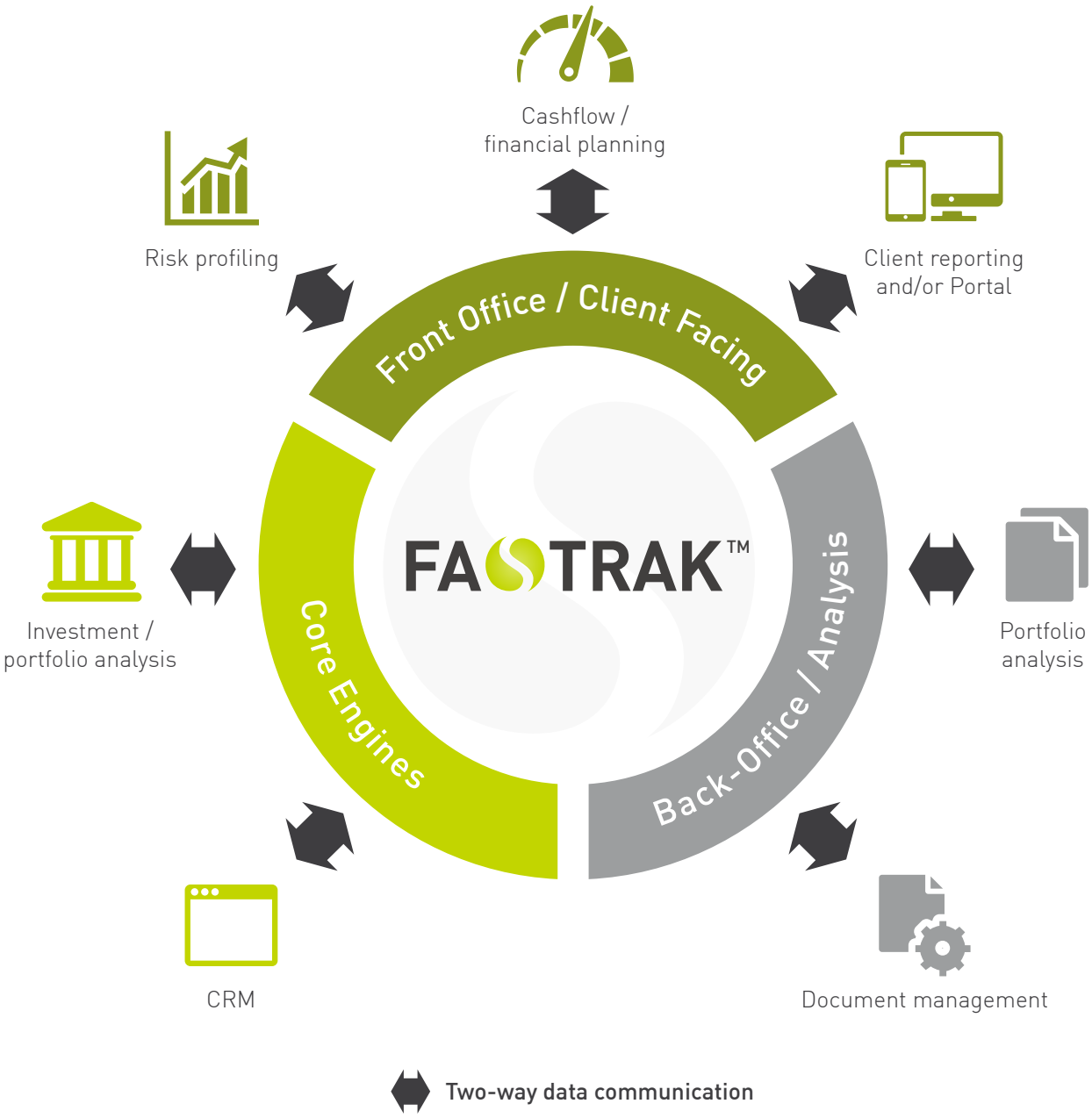
How does Fastrak work?

We use years of experience and expertise, combined with our unique technology, to save you time and improve the quality of your data, reports and client service.



Where do we fit into your business technology suite?

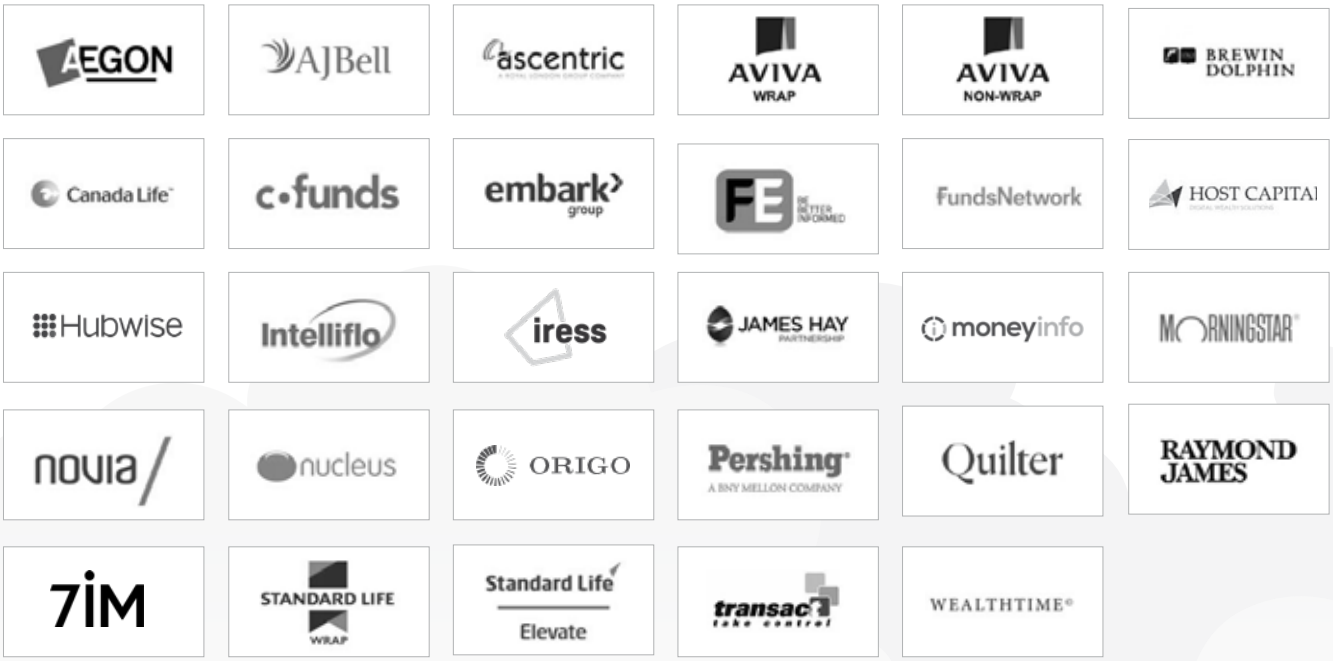
We sit at the **heart of your business**, bringing together the multiple digital services your business relies on. This compounds their effectiveness and improves the quality of your data, whilst considerably reducing time and administration.



Our integration partners

At the heart of our solution, our industry leading integrations.

Core Engines



Sprint in figures

23
Platforms integrations

15
Platforms with full transaction history

42
Processing £42bn investments everyday

460
Access to over £460bn of investments

Don't just take our word for it

We had invested prior to Covid with Fastrak's client portal to look at providing electronic evaluations in an efficient and effective way to reduce the burden on the administration team.

Andrew Pereira, Progeny Wealth

We had to come up with a different method to make client reviews more efficient. That's why we deployed Fastrak.

Siobhan Paton, Johnston Campbell

Fastrak has allowed us to save a lot of time in producing reports which clients like the look of, it looks professional, we can produce it electronically, we can deploy it to the portal for clients to review it there and also previous reports. It saves a lot of time, it makes us look professional and a cutting-edge business.

David Wilkinson, Foster Denovo Private Wealth

A closer look at the Fastrak solution

Portfolio Management

If you are managing your client portfolios, then Fastrak will remove the risks associated with manual calculations and significantly increase efficiency in your office:

Rebalance to a Model
Our Client Review and Rebalance solution gathers data from across your wrap platform(s) and your back office to enable you to identify the relevant changes needed to bring your client portfolios back in line.

Fund Switch Recommendation
Should you need to switch a single client or hundreds of clients out of a single fund and into another, then our Fund Switch functionality will make this process simple and quick.

New Investment Recommendation
When you need to report to a client (or prospective client) on how you will build them a new portfolio, our New Investment process will detail all this for your client and can include all the relevant data you would expect. From Fact Sheets to costs.

A closer look at the **Fastrak** solution

Reporting on Performance and Valuations

Providing your client with a detailed valuation or performance report should be a simple process. Fastrak can deliver two types of report for you, from a simple 1-page report to a full detailed breakdown of all transactions, cash accounts and values.

Investment Performance report
This report allows you to show clients how well (or not) their portfolios have done over several date ranges. The level of detail you show is entirely up to you, from a simple 1-page report to a full detailed breakdown of all transactions, cash accounts and values.

Snapshot Valuation
This report will take no longer that 2 minutes to produce and enables you to give clients an updated valuation on an ad-hoc basis or regularly.

A closer look at the **Fastrak** solution

Your own secure Client Portal

The way you interact with clients has changed, giving clients access to their data 24/7 is the new normal. The Fastrak Client Portal allows you to revolutionise the way you interact with your clients and how you take instructions from them. From delivering their annual reviews to getting clients authority for a fund switch, the Fastrak Portal provides real-time, secure collaboration with your clients.

The portal is "white labelled" to fit within your existing website and provides your clients 24x7 access to their investment reports and recommendations. You can customise the portal according to your requirements and give your clients access to it.

When clients access your portal, they can view reports that you have shared, add requests and see the status of the requests sent by them, around the clock.

- **Ready immediately** - There is no delay in providing you with your online client portal.
- **Clients in control** – Enable your clients to review and respond to your recommendations at their convenience.

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A closer look at the Fastrak solution

Business Intelligence

Data

Fastrak collects data from several sources for you, which then powers a set of very powerful MI dashboards. These dashboards are fully configurable by you to show the information that you feel is the most important to your business. the data available includes;

Adviser Dashboard

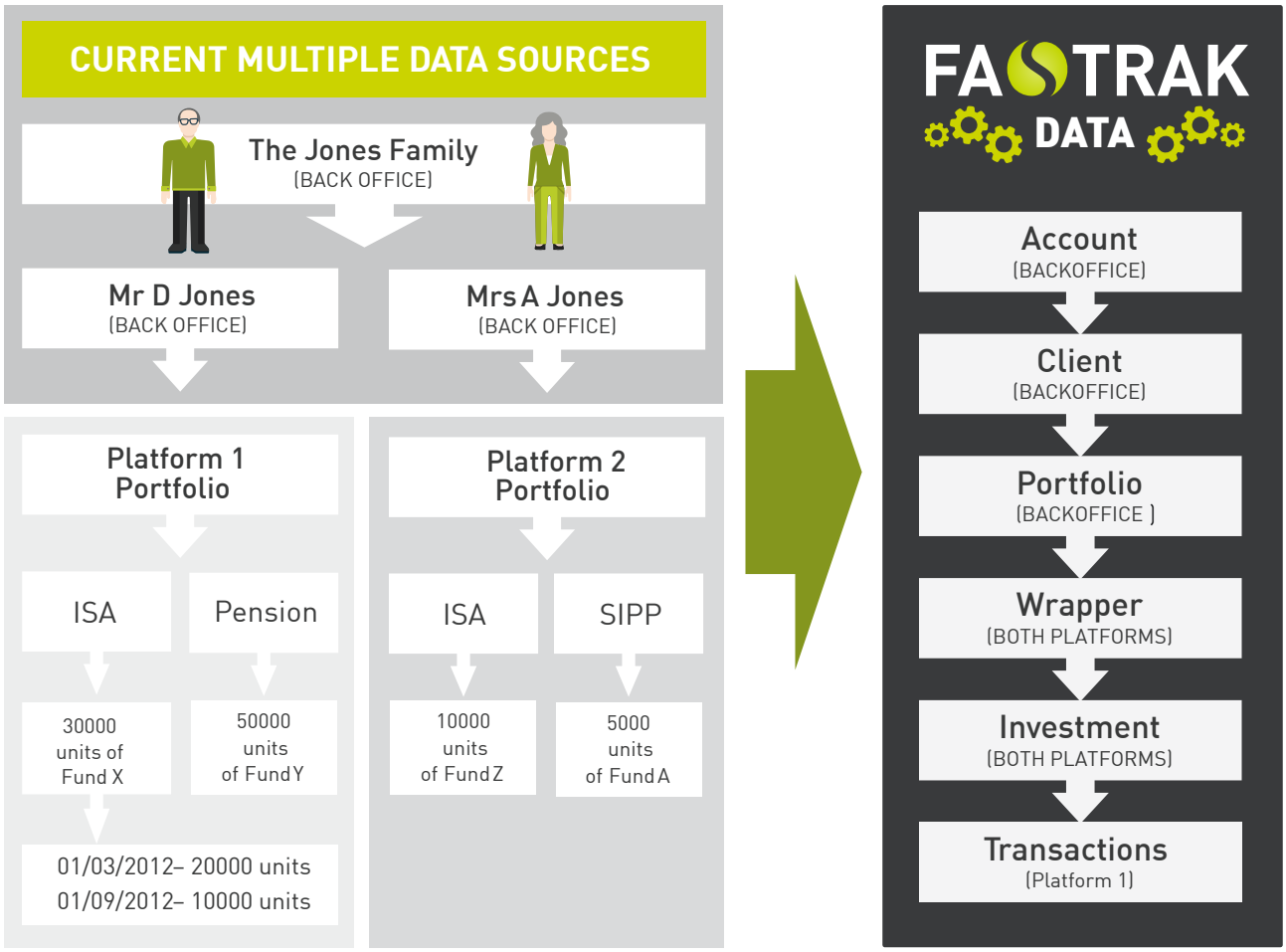
- **Assets under management** – this can be all assets or a defined mix of back office and platform, or maybe you just need to see what you have on a given platform
- **Asset Allocation** – see at a glance the current AUM of any of your models
- **Gainers/Losers** – instantly see which clients' portfolios are gaining or losing based on your given criteria
- **Data import status** – when was your data last collected by Fastrak and when was it imported into your system

A closer look at the Fastrak solution

Fastrak Data

At the core of all we do is your Investment Data powered by our inhouse solution, FINIO, whether it be data from our 23 Platform integrations, your back office or Financial Express or Morningstar, we do the "heavy lifting" so you can spend your time with your clients. Fastrak gathers your data automatically, no manual re-keying and you do not need to schedule this or be involved, we do this for all of your clients everyday.

Back office Information
We match and merge your back office information with live data sourced from wrap platforms to build up a complete picture of your clients' wealth.



About Sprint Enterprise Technology

Sprint Enterprise Technology was formed in 2010 by a group of highly experienced and successful financial advisers and serial entrepreneurs who intimately understand your needs.

Investment data is the bedrock of the advice process. Financial advisers need accurate investment data to report to their clients. Intermediaries need accurate data to manage their investment propositions and their businesses. Investment data is highly fragmented (there are over 30 Investment Platforms), is becoming increasingly complex, and needs to be seamlessly integrated into the many practice management systems used by financial advisers to deliver their advice propositions.

We help financial advisers to provide better service to their clients by providing great front end reporting applications. Our award winning Fastrak application allows intermediaries to create the reports they want, with their wording, their branding and with the level of detail they need across multiple platforms in a highly efficient manner – and to deliver them, where required, electronically.

Contact Sprint Enterprise Technology

For further information

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