Do more with your investment data

Transform your client reporting with Fastrak

Customisable client reporting software for financial services companies

For over 11 years, Fastrak has consistently proved that it not only brings significant efficiencies to the process of producing client review reports, but that it also adds to the value to the firms using it.

Gary Shepherd,
Director of Business,
Sprint Enterprise Technology

Contents

Your customised client reporting solution

For wealth management firms who want to provide clients with reports across all investment platforms they operate. Fastrak is a client reporting solution that provides significant efficiencies and enables the delivery of high quality, fully customised client annual reporting. Unlike standard CRM systems or manually produced reports, Fastrak offers a greater level of detail, customisation and efficiency than you would normally get from your CRM but aren't.

Benefits delivered to your business?

Immediate benefits of Fastrak

Fastrak does the hard work of aggregating all of your client data from over 20 platforms, including full transaction data for 15.

In fact, Sprint Enterprise consumes more transaction level data than any other third party in the industry. Using processing technology and expertise developed over many years, Fastrak refines your data to ensure its clean, reliable, up to date and reconciled.

All your data in one place

Fastrak will collect a super set of client investment data from the investment platforms you use, and where available your back-office system, enabling you to see all your client's investment data in one place.

Investment performance calculated

Most of our investment platform integrations provide a full transaction history, allowing us to calculate the true investment performance of a holding or portfolio over any date range.

Increased efficiency

Clients tell us that by deploying Fastrak they've been able to significantly reduce the time taken to produce reports for client reviews – allowing them to spend more time with other clients or on their business generally.

Customised reports

Fastrak gives you unparalleled control over the look, feel and content of your reports – allowing you to produce them in your branding, with your fonts, using your terminology and including the content that your clients want.

Deliver advice remotely

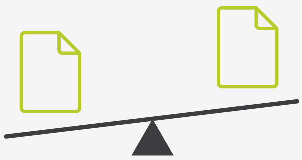
Fastrak provides you with all the tools required to conduct client reviews remotely via a secure client portal. This includes a secure document exchange, and where required, electronic signatures.

How Fastrak works

Providing accurate and up-to-date investment reports securely can take considerable time, money and effort. It usually requires multiple systems, considerable manual inputting of data and constant re-keying of data between systems. Fastrak reduces this burden and has been designed to help you increase efficiency and profitability in your business whilst improving customer service and reducing overhead.

Here's how...

Manage your client portfolios



If you are managing client portfolios, Fastrak will remove the risks associated with manual calculations and significantly increase efficiency in your office.

Performance and valuations

Providing your clients with a valuation or performance report should be a simple process. Fastrak will bring significant efficiency to your report production.

Gather all your investment data

At the core of all we do is your clients investment data powered by our inhouse solution, FINIO. We will gather your data automatically, no manual intervention.

Your own secure client portal

The way you interact with clients has changed, giving clients access to their data 24/7 is the new normal. Revolutionise the way you interact with clients.

How does Fastrak work?

We use years of experience and expertise, combined with our unique technology, to save you time and improve the quality of your data, reports and client service.

FASTRAK COLLECTS ALL YOUR DATA ACROSS DIFFERENT PLATFORMS

- Back office systems — HOURLY
- Settlement platforms — DAILY
- Life companies — DAILY
- 01100 10110 11110 Financial data hubs — ON-DEMAND

ADVISER

Adviser inputs their:

- Models & profiles
- Investment commentry
- Charges & disclaimers

FASTRAK

DATA

FASTRAK COVERS FOUR MAIN PROCESSES

PORTFOLIO MANAGEMENT

- Model portfolios
- New investment
- Portfolio reviews
- Bulk fund switching

VALUATION PERFORMANCE

- Asset statements
- Valuation reports

BUSINESS INTELLIGENCE

- Management information
- Business intelligence

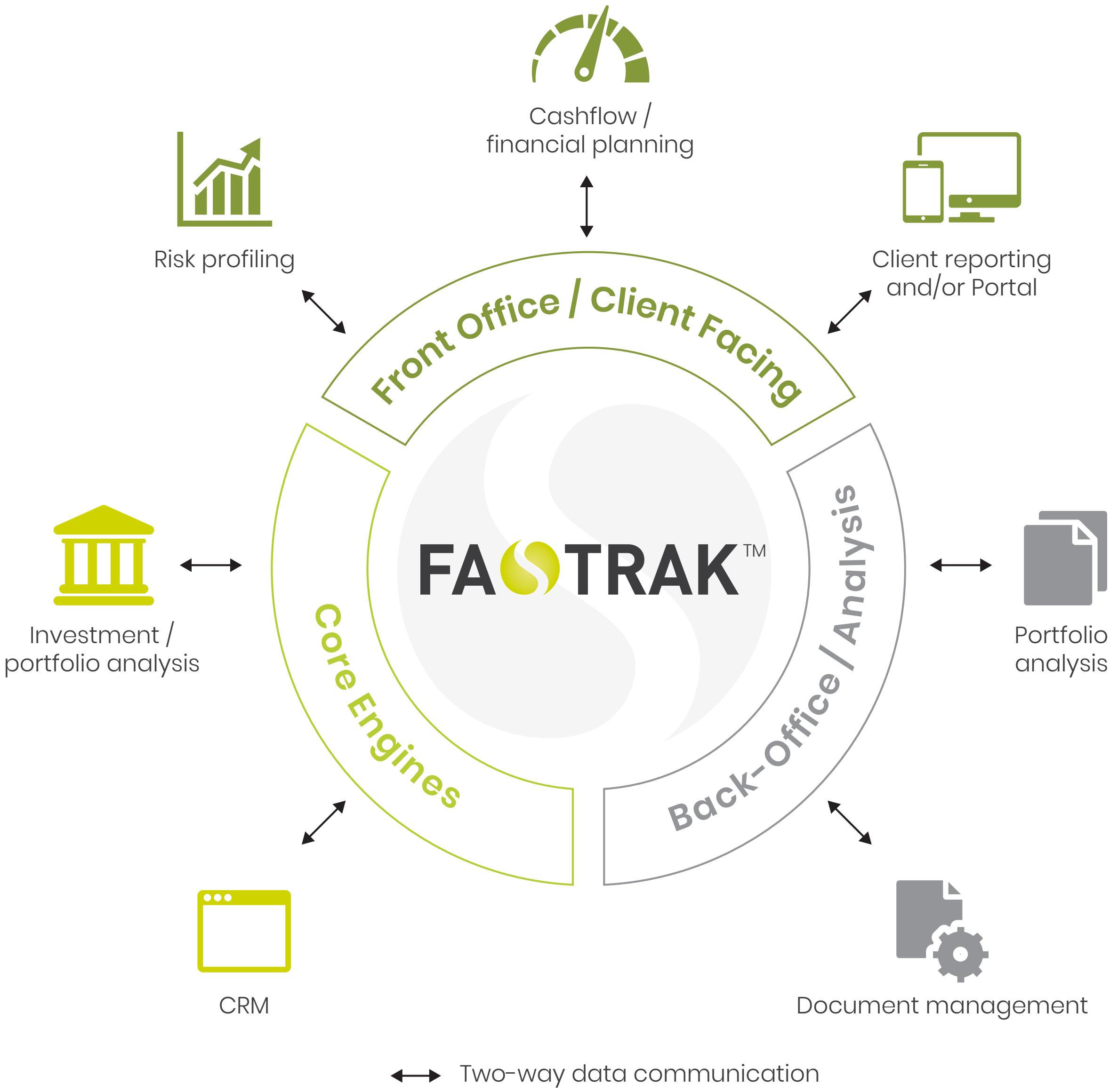
ONLINE PORTAL

- Secure client access

Where it fits in your technology stack

Fastrak sits at the heart of your business, knitting together multiple software applications your business relies on. This compounds their effectiveness and improves the quality of your data, whilst considerably reducing administration time.

- Cashflow/financial planning
- Client reporting and/or portal
- Portfolio analysis
- Document management
- CRM
- Investment/portfolio analysis
- Risk profiling



Integrations available to you

The investment data in Fastrak is powered by our award winning data hub, FINIO, that connects investment platforms with software providers and advisory firms for the flow of investment data. It helps the wealth management sector become more efficient, integrated and enables the flow of complex investment data that is increasingly required to power today's software systems.

Here is a selection of the core engines we integrate with.

AEGON	abrdn ELEVATE	AJBell	AVIVA WRAP	AVIVA NON-WRAP
BREWIN DOLPHIN	Canada Life	c•funds supported by AEGON	SCOTTISH WIDOWS	FundsNetwork
HOST CAPITAL	SS&C Hubwise	intelliflo	JAMES HAY PARTNERSHIP	M&G wealth
nucleus	Parmenion	Quilter	RAYMOND JAMES	7IM
transact	wealthtime	wealthtime classic		

A closer look at the Fastrak solution

Portfolio management

If you are managing client portfolios, Fastrak will remove the risks associated with manual calculations and significantly increase efficiency in your business.

Rebalance to a model

The client review and rebalance solution gathers data from across your wrap platform(s) and your back office system to enable you to identify the relevant changes needed to bring your client portfolios back in line.

Fund switch recommendation

Should you need to switch a single client, or hundreds out of a single fund and into another, then the fund switch functionality will make this process simple and quick.

New investment recommendation

When you need a client report to show how you will build them a new portfolio, the new investment recommendation process will detail all this for your client and can include all the relevant data you would expect - from fact sheets to costs.

Reporting on performance and valuations

Providing clients with detailed valuation or performance reports should be a simple process. Fastrak can deliver two types of report for you – from a simple one-page to a detailed breakdown of all transactions, cash accounts and values, the choice is yours.

Investment performance report

This report allows you to show clients how their portfolios have performed over several date ranges. You have the control over the level of detail you show - it's entirely up to you.

Snapshot valuation

This report will take no longer than two minutes to produce and enables you to give clients an updated valuation on an ad-hoc basis, or regularly if you'd prefer.

A closer look at the Fastrak solution

Your own secure branded client portal

The way clients want to interact with you has changed and giving access to their investment data 24/7 is now expected. Fastrak's client portal allows you to revolutionise the way you interact with your clients. From delivering annual reviews to getting clients authority for a fund switch, the Fastrak portal provides real-time, secure collaboration with your clients.

When clients access your portal, they can view reports that you have shared, add requests, and see the status of the requests sent by them.

- **Ready immediately** - there is no delay in providing you with your online client portal.
- **Clients in control** – enable your clients to review and respond to your recommendations at their convenience

Business intelligence

Data

Fastrak collects data from several sources for you, which powers very powerful management information dashboards. These are fully configurable to show the information you feel is the most important to your business. Data available includes:

Adviser dashboard

- **Assets under management** – this can be all assets or a defined mix of back- office and platform, or perhaps maybe you just need to see what you have on a given investment platform
- **Asset allocation** – see at a glance the current AUM of any of your investment models
- **Gainers/losers** – instantly see which client's portfolios are gaining or losing based on your given criteria
- **Data import status** – when was your data last collected by Fastrak and when was it imported into your system?

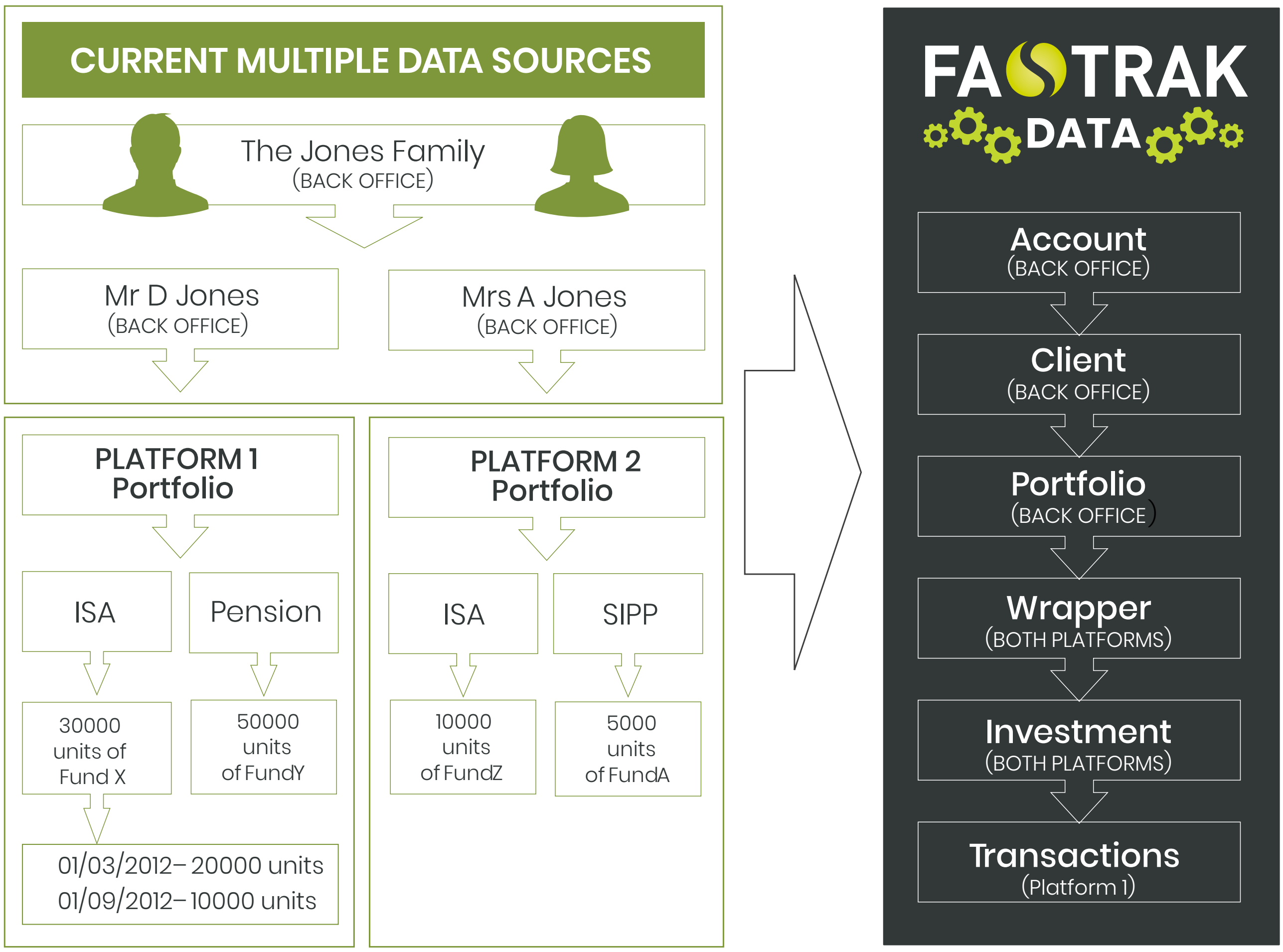
Fastrak – powered by the FINIO data hub

The core investment data is powered by our data hub, FINIO. Whether it be from our 23+ investment platform integrations, your back-office system, Financial Express or Morningstar, we do all the heavy data work, so you can spend more time with your clients.

Fastrak gathers data from FINIO automatically, with no manual re-keying and you don't even need to schedule valuations or be involved - we do this for all of your clients on a daily basis.

Back office Information

We match and merge your back-office information with live data sourced from investment platforms to build up a complete picture of your client's wealth.



What some of our clients say…

We had invested prior to Covid with Fastrak's client portal to look at providing electronic evaluations in an efficient and effective way to reduce the burden on the administration team.

Andrew Pereira,
Progeny Wealth

Fastrak has allowed us to save a lot of time in producing reports which clients like the look of, it looks professional, we can produce it electronically, we can deploy it to the portal for clients to review it there and also previous reports. It saves a lot of time, it makes us look professional and a cutting-edge business.

David Wilkinson,
Foster Denovo Private Wealth

About Sprint Enterprise Technology

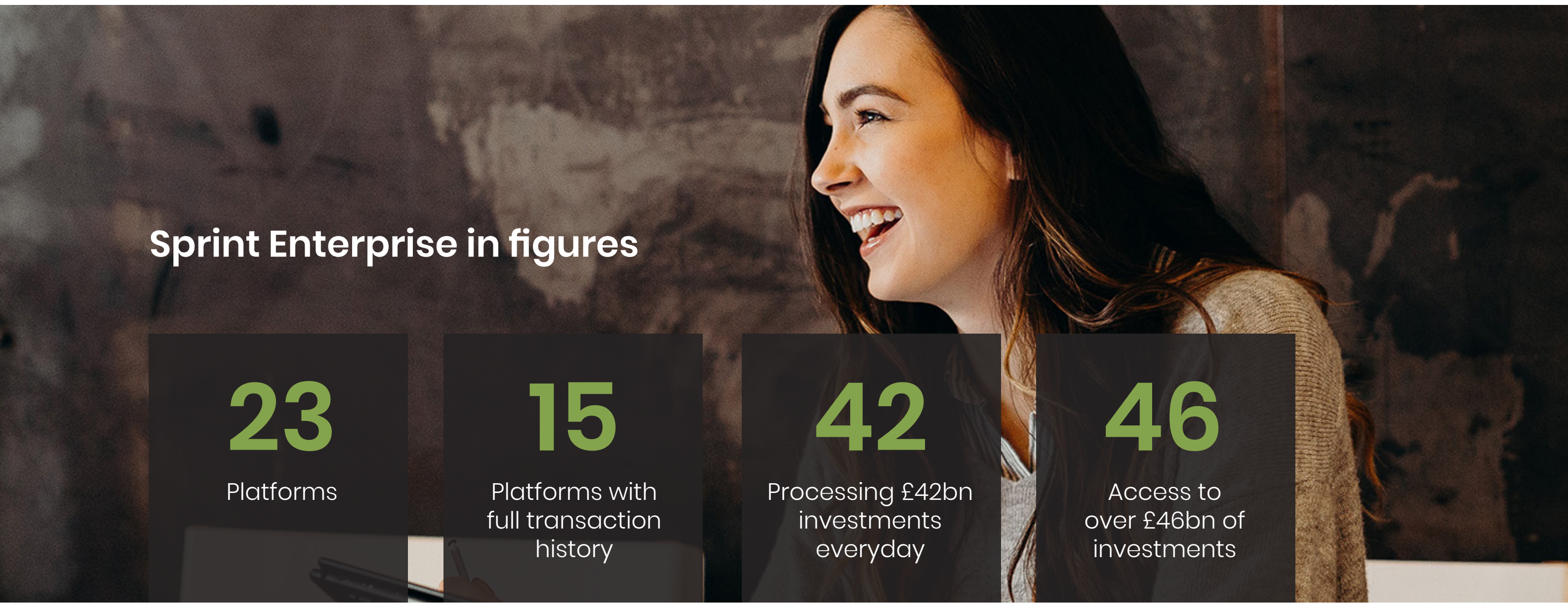
Sprint Enterprise Technology was formed in 2010 by a group of highly experienced and successful financial advisers and technology entrepreneurs with a deep understanding of the industry's needs.

We put our heads together and realised a new data hub that cleansed and normalised data, plus a client reporting solution were both missing from the wealth management market, and the rest they say is history.

We're committed to becoming the go-to solution that empowers and transforms the wealth management industry, providing unparalleled data management and client reporting capabilities that set new standards of excellence.

Through dedication and innovation, we aim to redefine how wealth management organisations harness the power of data, to drive their success and elevate the overall client experience.

We've won some awards along the way too...



Sprint Enterprise in figures

23	**15**	**42**	**46**
Platforms	Platforms with full transaction history	Processing £42bn investments everyday	Access to over £46bn of investments

The invaluable input from our knowledgeable clients has played a pivotal role in shaping Fastrak throughout the years. As a result, Fastrak has grown to meet the industry's demand for precise data and swift, efficient reporting solutions. Consequently, we have tailored our client operations structure to encapsulate this expertise, ensuring the necessary support from the initial implementation phase to a client's seamless integration into routine business operations.

Jack Rowson, Head of Operations,
Sprint Enterprise Technology

SPRINT™
ENTERPRISE TECHNOLOGY

Do more with your investment data

For further information

Telephone: 0333 939 8270

Email: sales@sprintenterprise.co.uk

Website: sprintenterprise.co.uk

LinkedIn: linkedin.com/company/sprint-enterprise-technology

X: twitter.com/sprint_tech_uk

Address: Advantage 87 Castle Street, Reading, England, RG1 7SN

Book a call: